## **2022** Fall Popcorn Sales Calendar

6/30/2022	2022 Sign up & Sale Promotions Begin
7/13/2022	POPCORN UNIVERSITY 5:30 – 7:00
8/18/2022	POPCORN UNIVERSITY 5:30 – 7:00
8/22/2022	All units signed up for Sale

## 8/29/2022 All Unit orders due

9/2/2021 COUNCIL ORDER DUE TO TRAILS END

#### 9/6-9/2022 DISTRICT POPCORN KICK-OFFS (SALES MATERIALS DISTRIBUTION IN EACH DISTRICT)

9/4--9/15/22 Units hold kickoff meeting with boys, parents, and leaders to explain popcorn program, incentives, and deadline dates.

9/8/2022 Request due for On Site delivery (\$5,000 and up units)

# 9/16/2022 Show & Sell Product distribution to units (12:00 pm – 4:00 pm)

**NOTE**- <u>ALL AMERICAN RELOCATION</u>, LOCATED AT 5433 WYOMING AVE, CHARLOTTE NC 28273

## 9/17/2022 SALE BEGINS

IF YOU RUN OUT OF PRODUCT FOR SHOW AND SELL

9/21/2022	Additional popcorn pickup (TBA) (Quantities may be limited)
9/28/2022	Additional popcorn pickup (TBA) (Quantities may be limited)
10/5/2022	Additional popcorn pickup (TBA) (Quantities may be limited)

11/2/2022 SHOW AND SELL PRODUCT RETURNS (10% MAX) Noon-2 pm

11/8/2022 FINAL ORDERS DUE FROM UNITS.

11/11/2022 Final order due to Trails End (**COUNCIL DATE ONLY**)

### 11/29 /2022 Popcorn Show & Sell Settlement

12/2/2022 Warehouse delivery date for Council (COUNCIL DATE ONLY)

12/3/2022 Take Order Popcorn Distribution to units (8:00 am -11:00 am)

12/1-12/15 Take order settlement dates

12/15/2022- DEADLINE TO RECEIVE 33% COMMISSION

**12/30/2022-COMMISSION IS REDUCED TO 30%.**